



Incubator Brochure 2022 – 2023

This brochure gives an overview of
all partner incubators participating
in Start For Future

startforfuture.eu

Welcome



The Start For Future Programme

relies on the already existing potential, both on the bottom and at the top by utilizing forces of entrepreneurial universities to connect young talents and start-ups with the assets of EIT KICs and its industry partners, however with a novel aim – to address the SDG's and combine it with highly impactful, profitable scalable business models.

A holistic, customised acceleration sprint framework, of the Open Entrepreneurship Alliance, a new paradigm, which leverages talents and startups, existing formats and infrastructure of steadily a growing number of universities – and the EIT KICs, which add their vertical knowledge, partner networks, & systemic thinking, guides participants to push entrepreneurial activities and initiate co-creation to build and scale startup & innovation activities.



Start For Future INCUBATORS

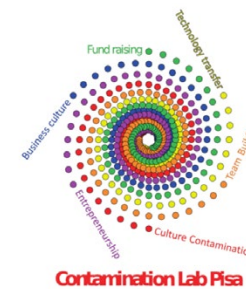
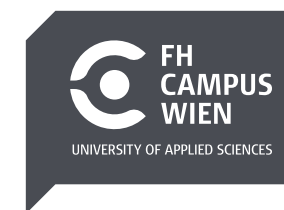


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ATHENS

Greece

Athens Center for Entrepreneurship and Innovation

The Athens Center for Entrepreneurship and Innovation (ACEin) is the incubator and accelerator of the Athens University of Economics and Business (AUEB).

While the AUEB research staff has been involved in entrepreneurship and innovation for more than a decade, ACEin was officially founded in 2014. ACEin is accredited by the European Union Open Innovation best practice.



Process

There are 3 different inflows of teams to ACEin:

1. Every 8 months, ACEin releases an open call for start-ups.
2. Teams are accepted via various university entrepreneurship competitions that involve institutions from all over Greece.
3. Research teams are accepted in order to be supported in licence agreement or spin off creation.

The incubation period lasts about 8 months. Incubated teams are both assigned to an ACEin coach and an industry expert.

Services

Within the framework of ACEin the start-ups are offered:

1. Intense Coaching & Consultation
2. Fundamental entrepreneurship & specialised workshops

3. Inspirational talks, Pitching & Networking events
4. Tools : Financial & Team Development
5. Free facilities: large open co-working space, conference room, meeting rooms, a kitchen, work equipment and presentation media



Athens Center for Entrepreneurship and Innovation

Programs + Financial Support

POC Support & Business Development:
Start-Up teams collaborate with established firms to run Proof of Concept program. In some cases there is financial support, grant or prizes.

Industry Focus

As ACEin deals mainly with early stage start-ups, the core objective is to get entrepreneurial teams through the MVP creation and achieve initial market validation. ACEin does not have a specific industry focus. However it has traditionally focused more on ICT, e-commerce, retail, logistics, circular economy, food, culture and tourism.

Achievements

ACEin 7 years of operation in numbers:

- 400+** startups supported
- 100+** teams incubated
- 12+** teams VC funding
- 30+** teams with paying customers
- 95+** industry mentors
- 18** teams currently incubated

Partners

ACEin has a large network of partners from the local industry and start-up ecosystem. We have spotlighted a few below:



How to get Here

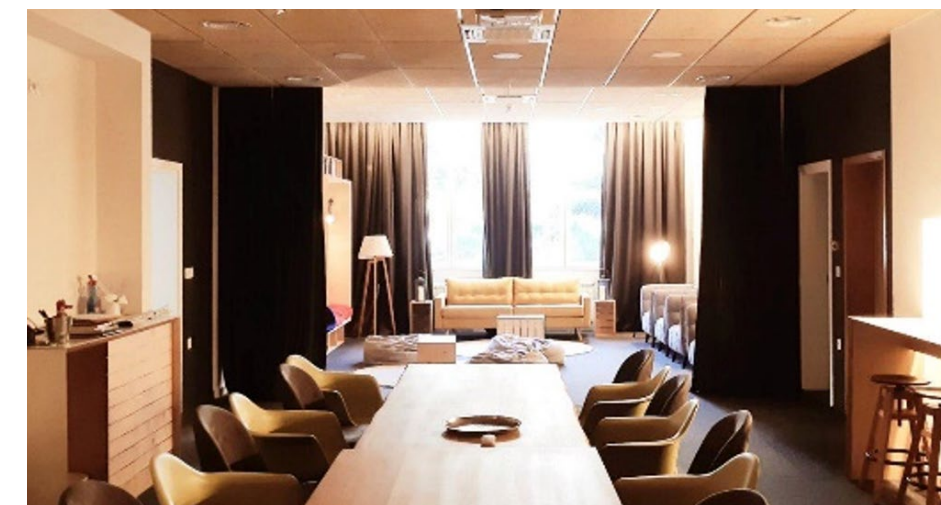
- ACEin is located in the center of Athens, Greece.
- No Visa needed for: EU citizens. For people outside the EU the process varies. Rents are relatively low compared to other European capitals and there is also the possibility to use the university Erasmus dorms. In the COVID era we have enhanced our virtual acceleration process for our startups which can be used in this case as well.



Bulgaria

Beyond Pre-Accelerator

Beyond is a pre-accelerator implemented by JA Bulgaria and its spin-off company The Edge R&BD. Currently it is in its fourth year of operation. Our team has diverse and cross-functional experience in entrepreneurial education and has supported hundreds of startups to grow and excel. Beyond targets students (BSc, MSc and PhD level) along with young professionals that want to work on creating and developing lean technology startups.



Process

- 1. Educational Phase**
Oct-Dec 2022
- 2. Test & Development Phase**
Jan-April 2023
- 3. Validation Phase**
May 2023-onwards

Services

Beyond is situated in JA Bulgaria's co-working space JA StartUp Hambar on over 300 sq.m. of space. It is fully equipped with all needed technology and etc.



Beyond Pre-Accelerator

Programs + Financial Support

Beyond pre-accelerator offers financial support in terms of seed funding that has to be used for the development of the MVP / prototype. In addition, at the end of the program, it offers participating teams the opportunity to pitch their idea in front of a panel of investors and industry partners.

Partners

We also have an extended network of partners as a member and one of the founders of the DHI Cluster.

Industry Focus

We are focused in three thematic areas, but not limited to them.

These are:

1. Circular economy, sustainability and raw materials
2. Smart cities and communities
3. Digital innovations in healthcare and medicine
4. Creative Industries

Achievements

For 3 years Beyond has been recognized as leading pre-accelerator in the Bulgarian startup ecosystem.

Beyond has attracted young people 25-35 years old with working experience who have identified problems in their daily work routines.

The mentors in the pre-accelerator are C-level executives, entrepreneurs and industry experts in top companies.

- 761** Applicants
- 33** Startups
- 28** Mentors
- 4** Investments

How to get Here

Beyond pre-accelerator usually runs from October to May. Interested participants from Europe can however apply and visit us anytime throughout the year considering that the situation with Covid-19 allows that. There are no visa requirements for Bulgaria.



EDINBURGH

Scotland

Bright Red Triangle @ Edinburgh Napier University

Bright Red Triangle (BRT) is Edinburgh Napier University's hub for enterprise. Whether you want to launch a new app, start a social enterprise, develop an innovative new product, or simply flex those entrepreneurial muscles to see how it feels, the BRT Team are here to encourage and support your entrepreneurial ambitions of staff, students, and alumni. The team bring valuable skills and experience to our programmes which are designed to support you from idea to launch to long-term growth and sustainability. We do this through workshops, peer-to-peer network building, advice, support and access to practical resources and connections.

Since launching in 2005, we have supported over 700 entrepreneurs to further develop their ideas and enhance their skills in entrepreneurship, innovation, and creativity.



Process

To join Bright Red Triangle, simply register via our website and a member of our team will be in touch to welcome you to our entrepreneurial community and run over the ways to maximise your membership. Your access to our support and resources has no time limit.

Our membership is open to all Edinburgh Napier students, staff and alumni and our partners in Start for Future.

Services

Bright Red Triangle offers a productive, welcoming, and collaborative environment for you to develop yourself, your ideas, and your entrepreneurial ventures. As a member you can access a wide range of services, including free business advice and resources from our experienced advisors, access to insightful events and programmes to support your development and connection to a resourceful community of fellow entrepreneurs, accountants, lawyers, investors, creatives, tech specialists and much more.

We also have a collaborative workspace with free hot desking and meeting space where members can explore, build, test and grow ideas together and advance entrepreneurial skills.



Bright Red Triangle

Bright Red Triangle @ Edinburgh Napier University

Programs + Financial Support

At BRT, we have a wide range of opportunities which allow our members to learn, grow and share with a diverse community of international peers, experts, and partners. Our programmes explore themes that develop your enterprise skills or support you to gain real-world know-how to help you succeed.

Our programming also includes practical workshops, events, and competitions with financial support, including:

- Disciplined Entrepreneurship Incubator – 6-month programme delivering a practical step by step process to maximise chances of success & ultimate impact
- Freelance Academy - Workshop opportunities to explore self-employment as a career option, and give you the information you need to succeed as a freelancer.
- Start your student side hustle – Programme to support a cohort of students and recent graduates to build an online side hustle with access to experts, workshops, 1:1's and £500 for each participant sponsored by Santander Universities.
- Bright Red Sparks – Monthly pitching competition with chance to win £500
- Appin Entrepreneurship Award – Annual BMC and Pitch award, £3k
- Social Shifters - Student Innovation Challenge – Annual Social Innovation Idea, £1k
- Start up Huddle – Launched a chapter of the Global Entrepreneurship Network's Start up Huddle in

Edinburgh in partnership with the Scottish Business Network and GEN UK. Connecting a city-wide community of entrepreneurs on a monthly basis to network, learn and share insights and advice.

We also facilitate connections for our community to partners, investors, venture capitalists and signpost and raise awareness of competitions, events, funding opportunities and support available.

Industry Focus

Edinburgh Napier University has expertise across a wide range of sectors with a particular focus in the fields of AI & Technologies; Culture & Communities; and Health, Wellbeing & Sustainability.

Partners

Edinburgh Napier works with a diverse range of partners across the private, public and third sectors. Some of them are spotlighted below:



SHEPHERD+WEDDERBURN



SCOTTISH BUSINESS NETWORK

Achievements

- Most successful university in Scotland for graduate enterprise and start ups (Bigger Economics)
- #1 university in Edinburgh for overall student satisfaction (NSS 2020-21)
- Top Scottish modern university for both research power and research impact (REF 2021)

Since we launched the incubator in 2005, we have helped over 3000 students and over 700 start-ups with their entrepreneurial ambitions.

How to get Here

Entry requirements for the UK can be found [here](#)

Edinburgh Napier University is an endorsing body for the UK Start-Up Visa. Further information can be found [here](#)

The University will provide support. Info [here](#)



Croatia

Business Incubator Osijek

Business Incubator Osijek (BIOS) was established by the city of Osijek in 1996, with the goal of setting up a support center for small and medium-sized enterprises. A creative and stimulating business atmosphere where new entrepreneurs are provided with adequate growth and development conditions has been created thanks to joint efforts in providing business consulting, technical assistance, and educational services in addition to preferential prices of business facilities lease.



Process

Tenants of the BIOS can be companies in the technology sector, up to 3 years old or companies with projects for new products or services (not older than 5 years). Application for the incubation can be found on the official web pages of the BIOS. Applications are evaluated according to industry, number of planned employees and growth potential criteria. A ranking list is created, according to their evaluation. Virtual tenants follow the same criteria. For start-ups, incubation can be up to 5 years, and for those that apply with projects, up to 3 years.

Services

Services and support provided by the incubator include providing facilities, high speed Internet free of charge, business planning and development support, entrepreneurial and technological education services, consultancy, knowledge and technology transfer support to manufacturing and new technology-oriented companies.

Office space in the BIOS range from 30 to 100 m², while space for production companies range from 50 to 150 m². All tenants can use the kitchen premises. In the BIOS, there are also 2 conference rooms and 2 rooms that can be used for meetings. BIOS also provides services of hardware lab, in which tenants can find 2 industrial 3D printers, CNC device, laser device for cutting, metal engraving and all other equipment necessary for rapid prototype development.



Business Incubator Osijek

Programs + Financial Support

During the incubation, the BIOS provides a subsidy of around 12.000 EUR for start-up companies in 5 years (space, internet and equipment, services). For companies that seek the funding for their projects, BIOS organizes presentations of seed capital funds.

Partners

Partners include University J.J. Strossmayer Osijek (Faculty of Economics in Osijek and Faculty of Electrical Engineering, Computer Science and Information Technology), City of Osijek, Centre for Entrepreneurship Osijek, and Osijek Software City amongst others.



Industry Focus

The BIOS has started operating as a business incubator for manufacturing companies. Seven years ago, the incubator changed its focus and started working with technology companies, profiling itself as a technology incubator in which most tenants are technology startups.

Achievements

103 tenants have finished the incubation process with a total of 393 employees (238 new jobs created). 62.14% of those companies are still active. Currently, 43 tenants with 214 employees are in the process of incubation (126 new jobs have been created). In addition to 43 tenants, the incubator also works with 41 virtual tenants who use all incubation services except for rented subsidized office space and 16 co-working space users. 85.87% of all incubator residents have survived five years since their establishment, while this percentage for all companies in the Republic of Croatia is 52% (according to the official data from the Central Bureau of Statistics from 2019).

How to get Here

BIOS is very well connected with the city center of Osijek. Osijek can be reached by bus, train but also by plane. Virtual tenants do not require a visa.



Italy

Contamination Lab (CLab) Pisa

The Contamination Lab (CLab) Pisa, located in Pisa Italy, aims to promote entrepreneurial culture and innovation, valuing ideas and interdisciplinarity. It allows participants from different disciplinary fields to get to know each other and work together on common projects, developing their Soft Skills, along with planning, organizational, and communication capabilities.



UNIVERSITÀ DI PISA



Process

The Contamination Lab includes three main sections for the teaching activities:



- **the PhD+**, being the University of Pisa program aimed at promoting and encouraging the entrepreneurial spirit and innovation among master degree students, PhD students, PhDs and professors, mainly delivered in January-February each year;
- **the CYB+**, being the advanced program of the CLab, structured in action-learning seminars useful for strengthening the process of construction, training and development of innovative projects that will then be born with the support of the CLab, mainly delivered in February-May;



- **Soft Skills for the Companies of Tomorrow**, being an integrative training, even in cultural areas other than that of the original course of study, aimed at introducing “Soft Skills”. Mainly delivered in summer.

Services

As the University of Pisa, the services we will offer will be those already provided in the Contamination Lab. Respectively, consultancy packages for business creation offered both by the Technology Transfer Office and by external consultants who rely on a network - contracts and conventions - institutional stakeholders (technological centre, Chambers of Commerce, etc.) and industrial stakeholders.

We therefore make ourselves available for the services described above and in any case visible on the page <http://contaminationlab.unipi.it/en/home-english/>

We also have a coworking area located in the historic Benedettine Congress Center complex on Piazza San Paolo a Ripa D’Arno, 16, Pisa.

Contamination Lab (CLab) Pisa

Programs + Financial Support

Financing in consulting services



Industry Focus

All sectors

Achievements

Participants: 1000+

Projects: 100+

Prizes paid in services: € 40.000+

Start ups and spin-offs established from 2018: 5

Partners

- Polo Tecnologico di Navacchio (incubator)
- Polo Tecnologico Lucchese (incubator)
- Pont-Tech (incubator)
- Confederazione nazionale dell'artigianato e delle piccolo e media impresa CNA (association of start-ups and SMEs)
- Le Village by Credit Agricole (accelerator)
- Federmanager Toscana (association of temporary managers)
- TVLP Institute Silicon Valley
- Startup wise guys Italia
- Digital-Hub Accelerator
- La carica delle 101

How to get Here

Visa for Italy:

vistoperitalia.esteri.it/home/en

GHENT

Belgium

DO! Centre for Student Entrepreneurship

DO! is the Centre for Student Entrepreneurship at Ghent University. Under the motto “Dare to Venture!” we want to motivate the 47000 students of Ghent University to think entrepreneurially and take their startup ideas forward. Since our foundation in 2011, DO! has supported more than 650 student entrepreneurs and startups, and we perform over 400 coaching sessions per year. We organize workshops and events to inspire students and enhance their entrepreneurial mindset. Through our involvement in entrepreneurial classes, we reach 3500 students each year in the field of entrepreneurial education.



Process

From March until October, we run the Expedition DO! startup programme. At the start, 16 teams board the expedition and join us on a 7 month journey full of entrepreneurial adventures. The 8 best teams will reach the final. The competitive nature of the expedition urges teams to focus their efforts and achieve meaningful results quickly, which is critical for any startup. To help teams achieve results, we provide dedicated coaching and expert support, workshops on lean startup content, as well as diverse inspirational talks and access to our broad industry network. The 3 best teams receive prizes up to €5000 to further boost their business.

Between October and March, DO! offers coaching and access to industry as well as standalone events.

Services

Students and teams associated with DO! can join us at our co-working location “The Foundry”. We offer 450 m² of

co-working space including 2 large and 2 small meeting rooms, as well as a pitch arena and a quick and dirty makerslab. Everyone can make use of our spacious and fully equipped Kitchen. Our staff offices are also located here, so our support is easy to access, and teams can get a badge for continuous access. We can also connect you to our network of local ecosystems and incubators as well as two large university fablabs in Ghent and Kortrijk.



DO! Centre for Student Entrepreneurship

Programs + Financial Support

Next to our own program Expedition DO!, we focus on 1-on-1 coaching and regular pitching as core pillars for improvement. Depending on your start-up focus, we will connect you to one of our partners that offer vertical sector based incubator programs:

- Imec.istart: Digitization
- Birdhouse: General incubation + new program on Aging & Longevity
- Blue health innovation center: Healthtech & Medtech
- Capture Resources: Circular Economy & Raw materials
- Watt Factory: Smart Cities
- Hangar K: Gaming
- Sport-up: Sport

External programs

- Imec.istart:
 - Ranked as Best European Business Accelerator linked to a University by UBI Global in 2018
 - €50 000 funding + Support for 6% equity
- Birdhouse:
 - Strong selection procedure
 - Dedicated mentoring & networking
 - €50 000 bullet loan + financing support

Industry Focus

DO! has a broad entrepreneurial focus, but works together with partners per specific area: Hardware development (Comate), AI (ML2grow), Digitization (Imec), Health & Medical (BHIC), Circular Economy (Capture), Smart Cities (Watt), Gaming (Hangar K) & Sport (Sport-up).

Partners



Achievements

650 student entrepreneurs and startups supported since inception.

Structural Program for 49 teams in Expedition DO!
Examples: Drippel, Lopos, Bright Energy, Taito.

Research shows that amongst DO! Graduates:

- 51% start a company (13% Flanders regional average)
- Average revenue is €283.026 (€129.415 Flanders regional average)
- 6% get VC funding (1% Flanders regional average)

How to get Here

- Our location “The Foundry” is based in the city Centre of Ghent, easily accessible by bike, car or public transport.
- Belgium is part of the Schengen zone, so European citizens do not require a visa. For other nationalities, the process varies. Please contact us to review your particular situation.

ESSLINGEN

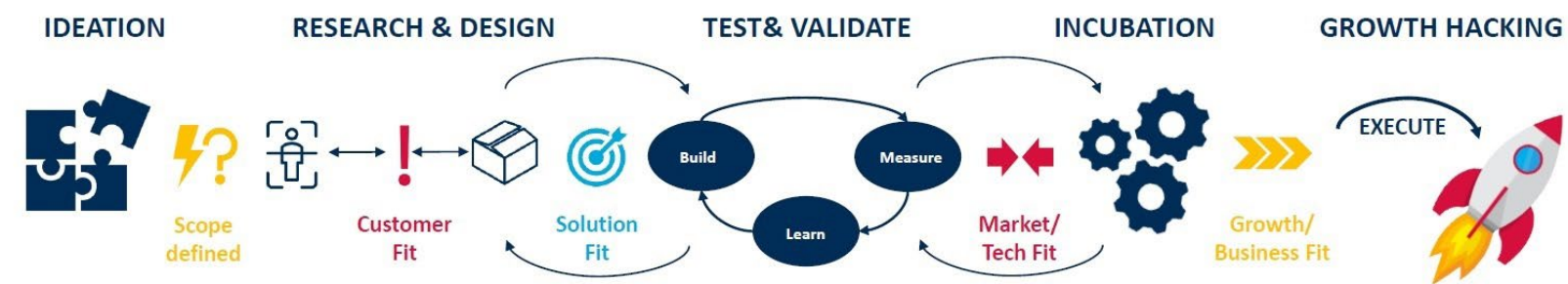
Germany

GründES! Centre for Entrepreneurship

GründES! is the Esslingen University's incubator in the heart of the German automotive and engineering industry (Stuttgart). We focus on technology-driven start-ups with socio-ecological impact and support responsible entrepreneurs striving to drive innovations. We offer interactive qualification programs, start-up coaching, and national well as international network activities.



Process



Services

Incubation Teams receive coaching from internal and external experts and access to financial resources, facilities, seminars, and GründES! Virtual tools. GründES! also provides co-working spaces.

GründES!

GründES! Centre for Entrepreneurship

Programs + Financial Support

Internal:

- Education: Start-up Certificate up to 6 months program (Entrepreneurship School Esslingen) – scholarships available.
- Coaching: TechImpact incubation program consists of up to 6 months of workshops and intense 1:1 coaching – scholarships available.
- Optional KickStart@HE program: 6 months incubation extension with prototype money up to 7.500 € (sponsored by the Federal Ministry of Education and Research in Germany)

External (access to):

- Young Innovators scholarship for early stages founders by state Baden-Württemberg: 1–year program with up to 28.000 € per founder for a maximum of three founders as well as 25.000 € for material spending and 5.000 € for coaching measures
- EXIST Scholarship by the Federal Ministry of Economic Affairs, Germany: 1 – year program with up to 36.000 € per founder, 10.000 € material spending per founder, and 5.000 € for coaching measures

Industry Focus

Industry focus encompasses digital technology, environmental technology, social work, biotechnology, industrial engineering, sustainable mobility, and automation.

Partners

FESTO

Startbase

BOSCH

VENTURY
ANALYTICS

MHP
A PORSCHE COMPANY

GRÜNDER MOTOR

Achievements

GründES! is an EXIST V recognized institution. Each semester we offer various lectures that support domestic and international start-up projects. Companies such as:

 SPORTHACKS

WRS
ENERGIE

 **MARKT**
PILOT

 SPORTABLE

SACCHA

 **RIGHT**
2RIDE

How to get Here

No Visa is needed for EU country's UK, Liechtenstein, Iceland, Norway, Switzerland. Ninety days to apply and receive Visa upon arrival for Australia, Israel, Japan, Canada, Korea, New Zealand, USA (apply before arrival or once in Germany). Other Countries must apply for Visa before arrival in Germany.

SARAJEVO

Bosnia and Herzegovina

IBU

Student Incubator

We help university and high school students build up what it takes to become aspiring entrepreneurs. We want to create an environment for the development of young entrepreneurs in Bosnia and Herzegovina. Burch Startup Incubator creates unique entrepreneurial learning programs for students, with the aim of helping young people in BiH start cultivating their entrepreneurial capacity early on, thus becoming a serious fresh force in the local ecosystem, by the time they graduate their universities. Burch Startup Incubator has a task to create a sustainable innovation platform through education and market experimentation. This is to support the formation of new companies leveraging our existing university enterprise partnership.



Process

Core program of IBU startup incubator is Startup Your Passion which accepts applications from student teams in all stages of development twice a year and tailors the program in regards to their needs - from business model development, validation, MVP building, go to market strategy to official company establishment.

StartMeUp - High School is a unique gamified entrepreneurial learning program for highschool students which has a goal of helping young people in BiH start cultivating their entrepreneurial capacity early on, thus becoming a serious fresh force in the local ecosystem during their university time.

Demo Day - all teams that successfully reach MVP phase get qualified for Demo Day and pitch for support to representatives of companies and institutions that university has cooperation with.

Services

Through their stages of development, startups have access to: coworking space, meeting rooms, IT, electronics and biotech labs, academic and industry mentors, free accounting and legal services, recruitment of interns among other students, leveraging of universities industry network.

IBU | International
Burch
University

IBU Student Incubator

Programs + Financial Support

While all the services of the incubator are free of charge, IBU has its own startup investment fund which is available to investment ready startups, in return for equity

Depending on the current sponsors, best teams get awarded equity free monetary support at the Demo Day

Industry Focus

We particularly focus on everything related to Software, IoT, Mobile Apps, Biotech and Circular Economy.

Partners



Empowered lives.
Resilient nations.



Community



Achievements

Large yearly Demo Day with local embassy's and international organizations (UK, GIZ, EFSE, UNDP, etc.) Overall 15 companies were formed over the past 5 years with 10 companies still active. Successful Companies such as Solutions404.io (IoT), Bsmart (IoT), Tayra.io (SaaS) and Biooptimizers (Biotech) were founded with the help of our incubator.



How to get Here

No Visa needed for EU countries, USA, Iceland, Norway, Switzerland and UK. 90 days to apply and receive a one year Visa for all countries. Other countries must apply for a visa before arrival in Bosnia and Herzegovina.

KATHMANDU

Nepal

King's Incubator

King's Incubator is the center of innovation and entrepreneurial development at King's college. It facilitates the growth of Social Entrepreneurship and Commercial Entrepreneurship through applied workshop, training, providing access to seed capital, mentoring and networking. The center runs its Incubation center to transform the ideas into concrete business ventures and aspires to guide the start-ups or existing organizations towards more challenging and profitable goals.



Process

Entrepreneurs submit an application form. Based on the information in the form, if a business idea is found to be viable and interesting the entrepreneur is provided with the opportunity to present it to a review committee that will decide if the proposal will be accepted. Upon acceptance, the entrepreneur is sent an initiation letter outlining the documents that have to be submitted prior to the formal commencement of the incubation.

Once the documents are reviewed and verified, an agreement is signed to ensure the availability of the center's services and mentorship facilities. Our incubation is suitable for entrepreneurs who have an idea and need support in implementing that idea. An incubation session runs for 10 months.

Services

1. An office space (Co-Working Space) with dedicated cubicles with Desktop computers and telephone access
2. High-Speed Internet Connection
3. Uninterrupted Power Supply
4. Legal Support
5. Business Advisory
6. Network Support
7. Training and Development
8. Mentorship
9. Access-to-Capital (Seed money up to NRs 1.5 Lakh)



King's Incubator

Programs + Financial Support

Internal

- King's Incubator facilitates seed money to few ventures as a part of funding and resource support. Incubates can receive financial support of up to 1.5 lakh.

External

- Likewise, we also help ventures tie up with investors and venture capitalists.

Partners



Industry Focus

We are open to all.

Achievements

- 76+** Ventures Created
- 288+** Jobs Created
- 583+** Hours mentored and coached
- 2265+** Youths Inspired
- 100+** Organizations Supported

How to get Here

- Travel Visa/Tourist Visa in Nepal is issued on arrival for all nationalities except people from 13 countries.
- On the other hand, for a working visa or a business visa, there are different provisions. Please have a look at the official website of the Department of Immigration and go into the VISA category option.

immigration.gov.np

DUNDALK

Ireland

Regional Development Centre @DKIT

Founded in 1989 the Regional Development Centre in Dundalk Institute of Technology was the first campus based incubator in Ireland. Operating in the North East Region of Ireland, the mission of the RDC is to broker effective engagement between industry and DKIT's research Centres, Schools and Academics, providing advice to start ups and existing businesses, supporting their growth and sustainability and finding practical solutions to our client's technical problems by leveraging the resources and expertise available in DkIT and by complementing the support provided by the State agencies and the private sector.



Vision Statement

Our vision is to inspire private, public and academic collaboration at Dundalk Institute of Technology where all start-ups and established companies from the region consider engagement with DKIT as a trusted part of their strategic plans thanks to the provided infrastructure, resources, surrounding facilities and networks.

Process

Following completion of an application form (which can be requested from the Centre Manager), eligible start-ups and early stage businesses may be offered Hot-Desking/ Co-working or own office facilities on a flexible lease terms. Applications are evaluated according to industry, number of planned employees and growth potential criteria. Companies are encouraged to leave the Centre after 2 years 9 months unless development or other challenges has delayed revenue generation activities. The majority of clients leave within 24 months as the business scales quickly with a small number staying up to 5 years.

Services

The RDC at DkIT provides the following services and supports. High speed Internet and use of meeting and training rooms free of charge for clients. Access to business planning and development support. Knowledge and technology transfer support to manufacturing and new technology-oriented companies. Access to entrepreneur development and management capability support programmes such as Newfrontiers.ie and thrive4women. ie. Access to student work placement and project supports and Institute graduate job fairs. Office space in the RDC range from 10 to 48 m2 and is accessible 24/7/365. Tenants have use of a kitchenette and the Centre's café area, communal printing and office equipment facilities.

Regional Development Centre @DKIT

Programs + Financial Support

Entrepreneur and enterprise development programmes delivered in the Centre include:

- New Frontiers Programme, a national programme delivered in three phases:
Phase 1 - a 6 week evening programme to determine the commercial feasibility of a new idea, Phase 2 - a 6 month programme of support to develop an investor ready Business Plan which includes €15,000 funding, and Phase 3 - a 3 month programme of further supports.
- Thrive 4 Women programme, a 26 week programme of support for female entrepreneurs offering support for start-up ideas and building management capability for its founders.
- Incubation support programme offering adhoc advice and supports for Client companies.
- dConnect supports for start-ups and early stage companies in the Digital Health sector.
- Connected Health & Wellbeing Clustering Project, supporting clustering of industry in that sector.
- Student Enterprise @ DKIT

Industry Focus

Support is available for innovative tech ventures that are scalable and have high growth potential. Open to most sectors including Sports Tech, FinTech, RegTech, Energy, Digital Health, MedTech, AgTech, etc.

Partners

Enterprise Ireland | Local Enterprise Offices | Local Authorities (Councils) | Allied Irish Banks | InterTrade Ireland | Science Foundation Ireland SFI | Irish Research Council | EURES | Regional Skills Forum | North East Lean Network | IDA Ireland



Achievements

- Supported over 1600 entrepreneurs since foundation.
- Incubated over 200 companies.
- Completed 323 Collaborative Research Projects (with Industry)
- Irish Enterprise Awards 2019 - Enterprise and Innovation Centre of the Year
- European Enterprise Promotion Awards National Winner 2017

How to get Here

- Located on campus in Dundalk Institute of Technology
- Dundalk, Ireland is midway between the international airports in Dublin (80km) and Belfast (80km).
- EU/EEA, UK and Swiss citizens do not require an entry visa.

TORONTO

Canada

Science Discovery Zone

The Science Discovery Zone was established by Toronto Metropolitan University (TMU) in 2016. We are part of a network of 10 campus-linked incubators at TMU, and of a strong entrepreneurial ecosystem across the city, region, and all of Canada. The SDZ focuses on supporting early-stage ventures take an evidence-based approach to problem and solution validation, with a particular emphasis on science-based ideas



Process

We normally accept new members in January, May, and September to coincide with our programming, though we are also able to accept companies on a rolling basis. To better support the varying needs of our members, our membership has no time limits, but is re-evaluated once every 4 months based on the progress made on your milestones. SDZ members can come from anywhere and do not need to have a scientific background. If interested in enrolling, please submit a form through the “Become a member” section of our website. We will set up a meeting to discuss your needs and what we offer and ensure that we can help you meet your goals.

Services

Our services are customized to members needs, but are grouped in three main categories:

- Workshops: regular learning opportunities related to startup fundamentals and/or valuable transferrable skills
- Individualized support and community building:

Connect with peers and experts to receive one-on-one and group support to advance your goals, and have access to mentors and experts to troubleshoot specific business or scientific challenges

- Facilities and other resources: Access to free and/or discounted professional services, including support for market research, legal requirements, etc.; labs, fabrication tools, and co-working space; project funding support through grants and competitions; and more!

Toronto
Metropolitan
University



Science Discovery Zone

Programs + Financial Support

We incubate companies in two streams:

1. Ideate, for those who have selected, but not validated, a problem area or early-stage solution; and
2. Validate, for those who have a validated problem and require support with technical validation of their solution and/or company building.

Funding: Mitacs (mitacs.ca) has programs that support international entrepreneurial activities. Other opportunities might be available through Federal, Provincial, or University-based funding programs

Industry Focus

We are industry agnostic. Food, biotech, cleantech, and education have traditionally been our most common areas of support.

Partners

The SDZ works closely with many Canadian and international partners. Some notable ones include



Achievements

We have supported 130+ companies and over 500 members in the last 6 years. These companies have raised over \$10M in funding, and many of our ventures have been accepted into prestigious accelerators, including Google's Startup Accelerator (UkkoAgro), ProVeg (Biofect Innovations Inc.), the Creative Destruction Lab (Biofect Innovations Inc. and Terraplant), the RBC Women in Cleantech Accelerator (Liven Proteins Inc.), and NExT Canada (Fibra Inc.). One of our startups (New School Foods) recently became a semi-finalist for the XPrize Feed The Next Billion competition



How to get Here

Student start-ups can easily come to Canada on a study or exchange visa. More advanced start-ups can take advantage of Canada's Startup Visa program, and we are happy to make the connection to those who manage the program.



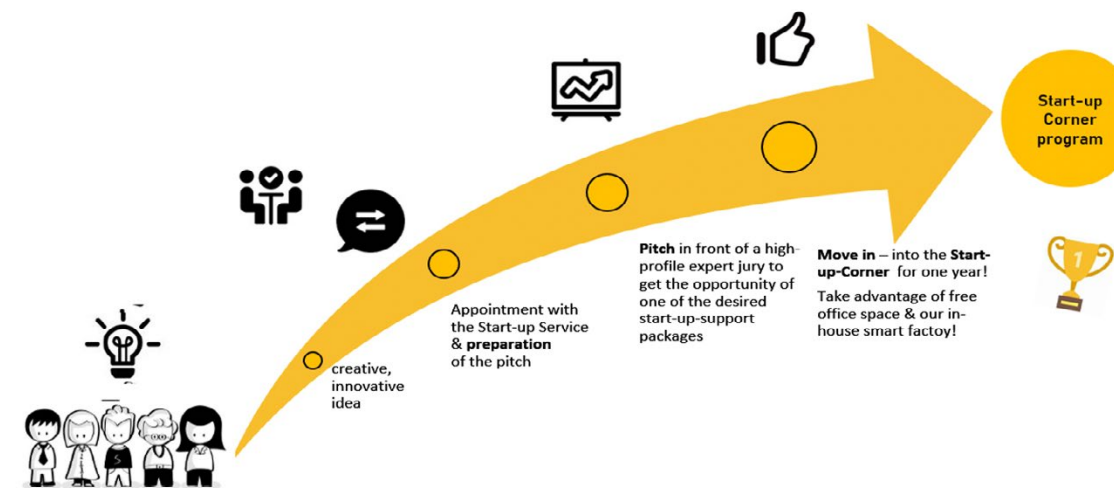
Austria

Start-up Corner @FH Campus Wien

Founded in 2016, the Start-up-Service at the University of Applied Sciences FH Campus Wien offers a wide range of support services, workshops and events in the field of entrepreneurship, triggers innovation processes and encourages the development of entrepreneurial spirit among both staff and students.



Process



Services

The Start-up Service provides support at various levels. For example we offer information regarding coaching, but also a one year pre-incubation programme – the „Start-up Corner“. Young entrepreneurs can visit lectures on entrepreneurship, use office space, a kitchen and a fully equipped mechanical workshop. The pre-incubator provides more than 200 m². Teams are supported by at least one mentor per team. The standard contract for this programme is valid for one year.



Start-up Corner @FH Campus Wien

Programs + Financial Support

FH Campus Wien does not provide financial grants. The Start-up Service supports future entrepreneurs with information, expertise, network, cooperations and in-kind services (e.g. appointment with a patent lawyer).

Industry Focus

Within the Start-up Corner programme the Start-up Service currently supports ten teams - covering a range of topics from e-mobility to sustainable furniture, health - assisting tools for elderly people, physical therapy devices, IT security, sustainable footwear and a medical device to overcome Parkinson's caused freezing.

Partners

Our various departments have an extensive network of industry partners. In addition to that we also use our jury members and their close connections to industry partners. The members of our jury who judge the pitches of the start-up teams in the bi-annual pitch-contest are either members of an industry partner themselves or have strong connections to the industry. Our incubator is well embedded in this environment and makes use of it.

Achievements

Companies such as Liberty.Home and Helpsole were founded with the help of our "Start-up Corner"



How to get Here

EU/EEA citizens and Swiss do not require a visa. The only thing to be observed is the legal obligation to register. Those who are subject to the visa requirement need an entry or residence permit.

Click here to get direct access to all information related to entry and residence in Vienna:
bmeia.gv.at
oead.at

Incoming students will be supported by our International Office.

MÜNICH

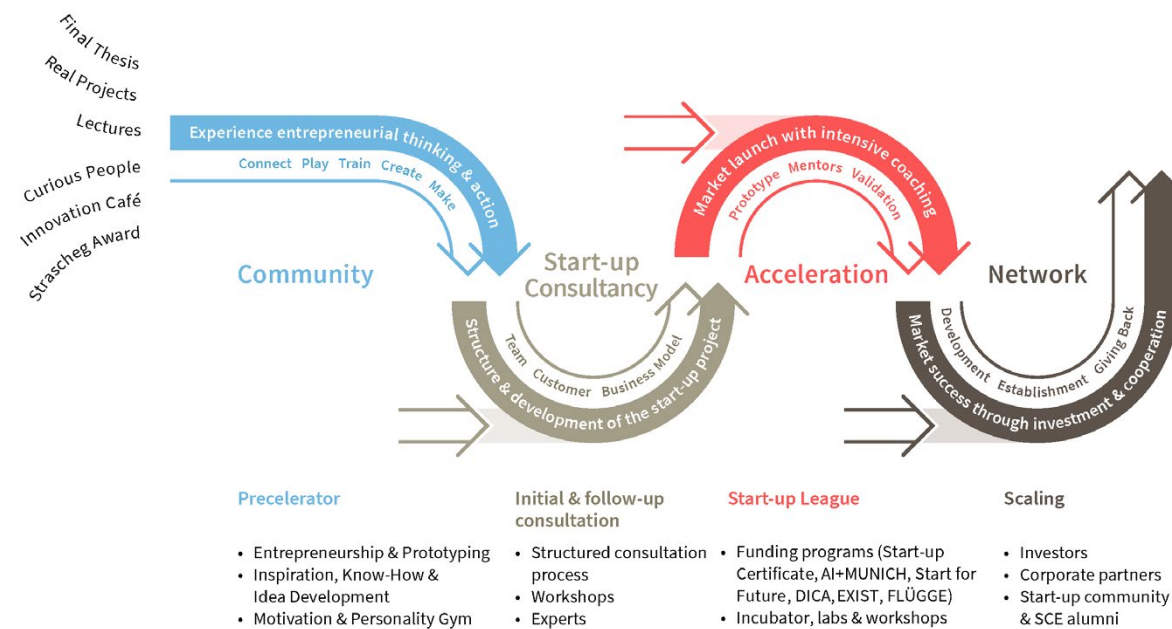
Germany

Strascheg Center for Entrepreneurship

The SCE was founded in 2002 by the Falk F. Strascheg Foundation. It is the affiliated Institute of the Hochschule München University of Applied Sciences (HM) and responsible for all entrepreneurial activities of the University. In 2011, the SCE and HM became one of the six EXIST Start-up Universities in Germany.



Start-up Process



Services

Incubated teams receive coaching both from internal and external experts and have access to: financial resources, facilities, workshops, a huge network, the infrastructure of HM, 3D printers, a kitchen, video production studio, VR glasses and powerful computers, a meeting room, a metal, wood & electrical workshop, various materials (desks, whiteboards, presentation screen, etc.) The incubator has around 700m², of which 200m² are used as co-working spaces.



Strascheg Center for Entrepreneurship

Programs + Financial Support

Internal

- **Start-up Certificate:** Intensive 24-week acceleration program with regular consulting & coaching appointments, 2.000 € material budget, incubator workspaces, application for public fundings, workshops, networking events as well as investor days.
- **Kick-start@HM Program:** 3 month incubator extension with up to 7.500 € (sponsored by Federal Ministry of Education and Research)
- **AI+MUNICH** - 6-month sponsorship for AI Startups, up to 40K (supported by BMWK - Project Partner MUC-Summit, TUM, SCE)

*Only start-ups who are working in the early founding stage are admitted. For more information contact the SCE

External

- **EXIST Business Start-up Grant:** Max. 3 people for 1 year: 1.000 -3.000 € per person per month + up to 30.000 € for material spending + 5.000 € for coaching
- **FLÜGGE:** Teams for 6/12 months; 2.500 € per person per month + 50% of the total granted scholarships for material spending.
- **ESA BIC:** Max. 24 months, 50.000 € for project expenses (established start-ups can also apply)

Industry Focus

Support is available for business ideas of any type or in any industry, but the focus lies in: engineering & manufacturing, food & beverage, sustainable & responsible future, digital tech & mobility.

Partners

The SCE has a wide range of partners throughout all industries. We have spotlighted a few below.



Achievements

HM together with the SCE are recognized as “EXIST-Academy of Excellence for Entrepreneurs”. Each semester, the “Start-up League” supports approximately 20 teams. Companies such as ProGlove, FAZUA, Freeletics and Langhaarmädchen were founded with the help of SCE.



How to get Here

- No Visa needed for: EU country’s, UK, Liechtenstein, Iceland, Norway, Switzerland.
- 90 days to apply and receive Visa upon arrival for: Australia, Israel, Japan, Canada, Korea, New Zealand, USA (apply before arrival or once in Germany)
- Other Countries must apply for visa before arrival in Germany.
- Click here to learn more about your visa process: visa.diplo.de

MATARÓ-BARCELONA

Spain

TecnoCampus Incubator

At TecnoCampus, we bring together university and business in a single space dedicated to innovation, entrepreneurship & impact. Based in the Catalan city of Mataró, in front of the beautiful Mediterranean Sea and just 20 kilometres outside Barcelona, our Incubator was launched in 2010. The Incubator is aimed at entrepreneurs with innovative and technology-based business projects that are less than a year old. Each project will be provided with necessary services to help drive the startup in its first 3 years, with the goal of achieving business success. A highlight is the Pre-Incubator space, which lies within the Incubator space. It is a free shared office for students who want to develop their entrepreneurial ideas, with tutoring and technical support. There is a specific incubation space for projects focused on the textile sector, with tools and machinery to make the first product samples, as well as specialized support by experts in this vertical.



Process

There are multiple ways to access the incubator:

1. Application Submission (with business plan or executive summary) followed by an evaluation of the proposal by TecnoCampus staff (via selection criteria). The project can be installed once space is available, regardless of the time of year.
2. Creatic Awards: provide the winning projects with financial support and offer preferential and subsidized access to the Incubator offices.

Services

An entire floor with: 14 independent offices, 2 OpenSpace and one Pre-Incubator office, 3 meeting rooms and a vending area. Several office sizes designed under the concept of high-tech “plug and play” to facilitate the arrival of companies, through a “turnkey” service. The OpenSpace is divided into a space of 30m² and another of 55m². This format allows us to locate up to 3 companies, two employees per company, in an innovative and cooperative space. The Textile Incubator has its own space.

There is a dining room to have lunch or take a break. Mobility, textile, and 3D printing/additive manufacturing have their own spaces.

INCUBADORA



Centres universitaris adscrits a la



TecnoCampus Incubator

Programs + Financial Support

Financial Support:

- Creatic: Prizes with financial endowment and preferential and discounted access to the incubator.
- Access to financing through private investors.
- Intermediation in access to public funding.

Incubator Program

	VALIDATION	GROWING	ACCELERATION
CONSULTING	Business Model	New Opportunities	Scalability
	Tutoring + Dashboard		
	Mentoring + Specialized Advice		
CAPITAL	Financial Roadmap		
COMMUNICATION & NETWORKING	Social Media + Network		
KNOW-HOW	Acquisition of applied knowledge		

Industry Focus

TecnoCampus was born as a Technology Park and our main incubator maintains its focus on the field of new technologies and innovation. However, we also have vertical incubators in health, mobility, textile, and 3D printing/additive manufacturing. We are starting to focus on circular economy, promoted by the University Chair in Circular Economy and Sustainability.

Community & Networking



We offer weekly Entrepreneurial Breakfasts at the Incubator and Afterworks in the Technology & Business Park, as well as monthly Startup Grind Mataró meetings at TecnoCampus.

Partners



Achievements

We have incubated around 80 companies since 2010, and the success rate is 75%. Some success stories of our startups in their sectors are: Verkami, Minoryx Therapeutics and Net Rivals.



How to get Here

Soft-landing Programs:

TecnoCampus hosts visiting companies from our partner institutions through soft-landing agreements. Currently we have partners in 3 continents, and we also work with a network of Latin American Incubators. We offer room in the working space, access to financing and a visiting agenda.

Students:

If you are a student from outside the European Union, Iceland, Liechtenstein, Norway or Switzerland, in order to stay in Spain legally for more than 90 days, you need to obtain a student residence authorization.



Portugal

Universidade de Aveiro (UA) Incubator

UA Incubator, created in 1996, is a space for hosting, stimulating and supporting the incubation of innovative business ideas and start-ups, mainly of technological nature and high growth potential.

www.pci.pt

uaincubator@pci.pt



Process

1. Submission
2. Approval by Evaluation Committee
3. 3-year contract

Services

We provide many different services. Some of them are listed below:

individual and coworking spaces, labs, common areas, virtual offices, equipment, services and events that support company creation and development, meeting and training rooms, Internet and ICT services, support in protecting/valuing intellectual property rights, softlanding for international entrepreneurs, support in applying for entrepreneurial and innovation initiatives, coffee break space, photocopying, fax and scanning. The Incubator occupies a total of 1890 m².



universidade de aveiro incubator
pci · creative science park

Universidade de Aveiro (UA) Incubator

Programs + Financial Support

There are some grants in Portugal:

- 200M (50% investment supported by government on 500K stages)
- Accelerators with rewards
- Close relationship with BA, VC and Investment Government agency

Partners

UAI has a large variety of partners. We have spotlighted a few:



Industry Focus

Our focus lies in:

- Medical
- Electronics
- Software
- Raw Materials
- Energy
- Agrotech
- Edtech
- R&D
- Data Science

Achievements

+80 successful startups
Over 12M € turnover in 2020
6 Series A investment

How to get Here

- No Visa needed for: EU citizens.
- Non-EU citizens: “Start-up visa” – a residence visa for non-EU start-up founders. Application approval by IAPMEI. Contact for more information.

www.pci.pt

VARNA

Bulgaria

UEVA

University of Economics Varna Accelerator

The University of Economics – Varna Accelerator (UEVA) was established in August 2021 as part of the University’s Career Centre (founded in 2005). In 2018 the Centre was transformed into a Centre for Career, Entrepreneurship and Marketing (CCEM). CCEM traditionally supports students and graduates by organizing events and coaching programs with business experts. CCEM manages an innovative network for cooperation between UE-Varna and the local business eco-system (UEBN platform) since 2015. UEVA offers a regular incubation program, with a focus entirely on the support and mentoring of student start-ups.



Process

The certified career consultants of CCEM provide individual and group career counselling. Career mentorship is free for students, talents and graduates of UE-Varna. They are led by a GCDF certified career counsellor and are held during the academic year. The UEVA network includes representatives from academia, business, and students. Its goal is the recognition of students’ innovative entrepreneurial projects, support for incubation and referral to accelerators for financing supported by UE-Varna.

Services

- Conference halls (with sanitary room and kitchen)
- Media studio with three filming sets, equipped with audio-visual and editing equipment
- YouTube channel “Career Academy”, which presents interviews with business experts, young talents,
- Startup diagnostics and consultation services.

entrepreneurs and students with successful startups, filmed in the media studio.

- Research Laboratory
- Innovative online platform for university-business cooperation (UEBN) with functionalities in three axes: career development, educational process and coaching.



University of Economics Varna Accelerator

UEVA (University of Economics Varna Accelerator)

Programs + Financial Support

The UEVA main incubation program takes place each year between October and April and includes various training activities and mentoring services by business experts. Financial support varies each year depending on the partners of the program. UEVA offers a variety of entrepreneurial activities in strategic collaboration with experts from the local eco-system:

- Organizing events, comprehensive programs and trainings led by external experts (topics include: entrepreneurship and innovations, business planning, buying a franchise, marketing).
- Annual financial awards of the Fund for financial support of talented students at the Center for Research and Application of New Information and Communication Technologies at UE-Varna.
- Student start-ups take part at the annual Career Forum which aims to connect them with business experts and to get access to funding.

Industry Focus

UEVA is focused on different industry areas, but not limited to them:

- ICT, FIN-TECH and REG-TECH, Tourism, Food, Mobility, E-commerce

Partners

UEVA and UE-Varna strategic partners amongst others:



See here for more:

uebn.ue-varna.bg/bg/partners_business

Achievements

- 2019, Prize for the CCEM team at the National competition for presenting success stories as a result of career counselling and coaching.
- 2015, Prize for the CCEM team at the National Competition for Innovations in Career Information and Counselling in Bulgaria.
- More than 30 entrepreneurial events organized annually.

How to get Here

- UEVA is located in UE-Varna Building 1 in Varna city centre. The university is easily accessible via public transport.
- Visa requirements depend on the country of origin.
- There are no visa requirements for EU and Schengen area citizens.

START YOUR FUTURE YOUR WAY



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